Pursuing FedRAMP and Department of Defense (DoD) authorization can be challenging, costly, and time-consuming. Within a large enterprise, this challenge is compounded by the need to align business units and existing product teams to adopt best practices for federal and defense markets.

Coalfire has successfully partnered with large enterprises to navigate the FedRAMP and DoD processes by tailoring our approach to meet the nuances of complex organizations. We have a proven approach that can help you navigate heightened security market demands.

**Our approach**

By combining advisory, engineering, and operations, FastRAMP/enterprise helps you plan and execute a seamless journey that adapts to your enterprise’s existing teams and processes. FastRAMP/enterprise is built on years of experience supporting enterprise organizations as they pursue FedRAMP and DoD marketplaces.

This collaborative, integrative approach accelerates access to and protects renewals for federal, SLED, and defense contracts across your enterprise’s multiple offerings. Guided by the principle “do once, use many,” our team helps define a strategy that can be reused throughout your enterprise for adopting FedRAMP and DoD. This reduces the likelihood of different product teams solving the same problem and minimizes your organization’s technical debt into the federal and defense market.

Through FastRAMP/enterprise, we take a white glove approach and fully evaluate the compliance of your current-state environment before moving to design, build, and implementation. Then, our technical operations team provides support for compliance across your offerings to ensure the maintenance and renewal of your Authority to Operate (ATO).

**How FastRAMP/enterprise works**

After gaining an understanding of your objectives, cloud services, and application stack, we develop a personalized FedRAMP program that identifies how your products will need to be tailored to meet compliance in relation to your federal and defense ATO strategy.
We help prioritize products based on their gaps in compliance and design for future-state deployments, enabling you to plan for approvals and organizational alignment against go-to-market timelines.

Upon executive alignment, we help you bring your cloud services to the federal and defense markets by deploying and configuring the necessary security tools and working with you to deploy your application using Infrastructure as Code. We develop your compliance documentation and support you through the assessment and receipt of your ATO and authorization from the FedRAMP Program Management Office and/or Defense Information Systems Agency (DISA).

Our U.S.-based, managed compliance experts then maintain and monitor your environments, reducing your overall risk in maintaining and renewing your ATO.

**Why Coalfire**

- Our approach to federal, SLED, and defense markets meets your enterprise’s demands and aligns with your compliance strategy.
- We have a deep bench of professionals with intimate knowledge of the controls, processes, and technical implementations required to meet rigorous compliance standards.
- We can augment your security and compliance teams by scaling to meet your organization’s demand. Whether you need us for long-term collaboration or short-term support as you build your federal and defense teams, our trained professionals reduce the burden of the compliance lift.
- With FastRAMP/enterprise, your ATO is truly yours. The security tooling, licensing, and infrastructure is fully owned by you.

**Expand your enterprise offerings**

With FastRAMP/enterprise, not only can you reduce the time it takes to meet federal and defense market demands, but you can also leverage existing architectures and documentation packages.

- Explore uplifting existing ATOs to higher levels of compliance (FedRAMP High or DoD IL5).
- Expand into new areas of opportunity in high-security markets across the globe (e.g. Infosec Registered Assessors Program [IRAP], healthcare, financial markets, customers that require higher security standards).

**Grow your federal, SLED, and defense strategy with our scalable approach.**

Learn more about FastRAMP/enterprise.
Coalfire.com | 877-224-8077

*About Coalfire*

The world’s leading organizations – including the top five cloud service providers and leaders in financial services, healthcare, and retail – trust Coalfire to elevate their cyber programs and secure the future of their business. Number one in compliance, FedRAMP®, and cloud penetration testing, Coalfire is the world’s largest firm dedicated to cybersecurity services, providing unparalleled technology-enabled professional and managed services. To learn more, visit Coalfire.com.

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