StateRAMP assessment services
A proven assessment process for pursuing StateRAMP Ready and Authorized status

Before cloud service providers (CSPs) can sell to state and local governments, they must prove their cybersecurity measures are powerful enough to protect customers’ infrastructure and applications. Modeled on the federal version (FedRAMP), the State Risk and Authorization Management Program (StateRAMP) provides a standardized approach to security assessment, authorization, and continuous monitoring for CSPs.

To help drive your go-to-market initiatives, Coalfire will function as your Third-Party Assessment Organization (3PAO). We guide and support your product through the StateRAMP authorization process using our time-tested methodology and established subject matter expertise.

As a critical partner in the program’s development, we have deep knowledge of the emerging StateRAMP ecosystem and maintain a strong relationship with StateRAMP executive leadership and the Program Management Office (PMO). This unparalleled knowledge base covers every angle of concern for meeting security requirements for state and local governments.

Additionally, we leverage our experience as the top FedRAMP advisory organization to efficiently develop custom StateRAMP solutions. Through our structured assessment methodology, we provide a clear timeline for specific authorization milestones – enabling your organization to accurately forecast when authorization will be achieved.

Our approach
Our approach to helping you assess your readiness for StateRAMP Authority to Operate (ATO) comprises three activity groups: readiness, initial, and annual assessment.

StateRAMP readiness
- Perform an in-depth review of the authorization boundary to ensure all external services, interconnections, and data flows are represented.
- Validate StateRAMP mandates, StateRAMP requirements, and capability information defined within the readiness assessment report (RAR) template.
- Provide a detailed executive summary highlighting notable strengths and weaknesses, control implementations, and maturity of the information system.
StateRAMP initial assessment

- Develop the security assessment plan (SAP) to capture how we will perform the assessment and when key milestones will be completed.
- Perform technical interviews to validate control implementations and identify any risks through manual control testing, vulnerability scanning, and penetration testing.
- Complete a comprehensive security assessment report (SAR) detailing any risks identified, how they impact the information system, and what remediation activities are needed to reduce risk.
- Deliver support throughout the sponsor package review process to provide clarity on testing activity, remediation activities, and insights on gaps noted from the reviewer.

StateRAMP annual assessment

We continue to collaborate with you after the initial authorization to help you prepare for the annual assessment prior to the ATO deadline.

- Perform required continuous monitoring activity for any StateRAMP-authorized product.
- Assess one-third of your security controls plus any additional controls required by the StateRAMP PMO and/or State Authorizing Body.
- Perform all testing activities that were covered within the initial assessment during the annual assessment.

Why Coalfire

- StateRAMP is heavily modeled after FedRAMP, where we are the number-one player across assessment and advisory clients – enabling us to bring unique experience and perspective to all engagements.
- We are one of the first 3PAOs to receive StateRAMP accreditation and have more clients listed on the StateRAMP Authorized Product List than any other 3PAO.
- We provide dedicated project management support on all assurance engagements to help you navigate complex timelines, ensure milestones are met, and receive consistent status updates on assessment progress.

“Since StateRAMP’s inception, Coalfire has provided invaluable information, insight, thought leadership, and guidance to help build the framework to make StateRAMP a reality. We at StateRAMP are proud of our partnership with Coalfire and look forward to many years of collaboration.”

LEAH McGRATH, EXECUTIVE DIRECTOR, STATERAMP