

FastRAMP 360

The comprehensive approach to a smarter, faster, and simplified FedRAMP journey

Pursuing FedRAMP authorization can be challenging, costly, and time-consuming. Cloud service providers (CSPs) often struggle to understand the process, anticipate costs and timelines, and ensure their Authority to Operate (ATO) provides immediate and long-term ROI. These variables make it difficult to gain buy-in, budget approvals, and the confidence to move forward. That's why you need a strategic, business-aligned, holistic approach to FedRAMP led by an experienced partner.

Our approach

Coalfire's FastRAMP 360 is the industry's only comprehensive approach to a smarter, faster, and simplified FedRAMP journey – one we've helped countless CSPs navigate successfully. By combining advisory, engineering, and managed services, FastRAMP 360 helps you ensure a seamless journey that spans strategy and business justification, system onboarding, ongoing management, and optimization.

429%

FastRAMP 360 clients see an average ROI of 429% in the first 12 months and can save up to \$1 million in operating expenditures over three years.

How does FastRAMP 360 work?

Our proven approach prepares your organization for the FedRAMP process; rapidly onboards your system for fastest time to market; and provides managed services to maintain and optimize your FedRAMP boundary and documentation following receipt of ATO.

We start by answering these questions:

- *How do you identify and secure an Agency sponsor?*
- *What service(s) need to be considered?*

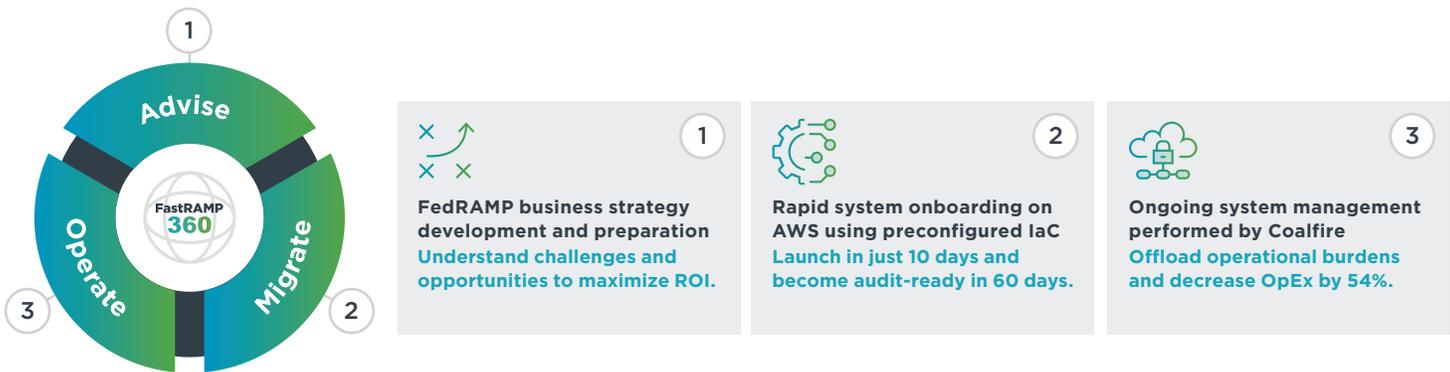
- *What are your competitors doing?*
- *What is the market for your SaaS product among federal clients?*
- *What is the initial investment and potential return?*
- *What FedRAMP baseline should you pursue?*
- *Should you build a separate environment for federal or use your existing environment?*

We gain an understanding of your objectives, cloud services, technical stack, and competitive differentiators. Then we combine our FedRAMP experience and real-time market data to help you develop a business strategy.

From there, we onboard your system rapidly, so you can generate revenue. Using infrastructure-as-code (IaC) that's preconfigured to meet FedRAMP requirements, our solution bridges the gap between engineering and compliance to bring cloud services to market 80% faster and for 50 to 75% less than traditional methods. We also develop your FedRAMP documentation and support you through the assessment and receipt of your ATO.

Once you achieve ATO, you must manage, maintain, and monitor your environment to remain secure and compliant. To relieve your team of this costly burden, we take over managing and optimizing your FedRAMP environment, reducing OpEx by 54% and improving your security and risk posture.

The comprehensive approach to a smarter, faster, and simplified FedRAMP journey



Benefits

- **Define your strategy:** Understand needs and anticipated ROI to gain buy-in and secure investment.
- **Attain your ATO:** Become FedRAMP-ready - strategically, organizationally, technically, and financially.
- **Get documentation and advisory support:** Complete required documentation including a system security plan (SSP) and receive support throughout your journey.
- **Get to market quickly:** Onboard your system in 10 days and become audit-ready in 60 days.
- **Reduce operational burden:** Save time and OpEx by offloading system management to our experts.
- **Outsource needed talent:** Enhance your team with technical and compliance skillsets without recruiting or onboarding new employees.
- **Maintain compliance:** Trust the technical team that built your system to ensure FedRAMP compliance.

Why Coalfire?

- Leader in cloud and compliance engineering
 - Served more than 700 CSPs, making us the largest provider of engineering, advisory, and assessment services to the CSP market.
 - Trusted by 9 of the top 10 IaaS providers, and 8 of the top 10 SaaS providers.
 - Developed the cloud shared responsibility model alongside the three largest public cloud IaaS providers.
- The authority on FedRAMP
 - Supported more than 70% of FedRAMP ATOs from an advisory, assessment, or engineering perspective.
 - Completed more than 100 FedRAMP assessments - 40% of the entire marketplace and twice as many as the next Third Party Assessment Organization (3PAO).
 - Completed more than 1,200 unique FedRAMP engagements.

Begin your FedRAMP journey today.

Learn more about FastRAMP 360.

Coalfire.com | 877-224-8077



About Coalfire

The world's leading technology infrastructure providers, SaaS companies, and enterprises - including the top 5 cloud service providers and 8 of the top 10 SaaS businesses - rely on Coalfire to strengthen their security posture and secure their digital transformations. As the largest firm dedicated to cybersecurity, Coalfire delivers a comprehensive suite of advisory and managed services, spanning cyber strategy and risk, cloud security, threat and vulnerability management, application security, privacy, and compliance management. A proven leader in cybersecurity for the past 20 years, Coalfire combines extensive cloud expertise, advanced technology, and innovative approaches that fuel success. For more information, visit [Coalfire.com](https://www.coalfire.com).