



## Helping the world's largest software provider achieve FedRAMP® ATO

### AT A GLANCE

The largest software provider in the world delivers cloud services to many of the leading enterprises and government agencies. Its cloud infrastructure supports more than one billion customers in 140 countries.

### CLIENT CHALLENGE

When this software provider decided to pursue a Federal Risk Authorization and Management Program (FedRAMP) authority to operate (ATO) so it could offer its cloud services to federal agencies, an authorized independent assessment was necessary. At the same time, other compliance needs emerged from internal teams. Although the work started with another contractor, the company eventually reached out to Coalfire, who provided expertise within a full spectrum of compliance services.

### APPROACH

Coalfire has extensive experience leveraging data across a variety of compliance frameworks. Our solution spanned six different product suites, and supported our client's compliance with:

- HITRUST
- IRS 1075
- FedRAMP
- ISO 13485
- HIPAA
- FISMA

Each engagement required careful review of compliance data. We accurately planned and scheduled the thorough testing of the hundreds of controls required to meet stringent compliance standards. Our subject matter experts have the skills and experience to minimize the time needed from the client's engineers, thereby reducing the time and costs associated with each engagement. We worked closely with our client to prepare interviews ahead of time and schedule individual teams for specific times prior to arriving on site. This collaborative style helped maximize the effectiveness of each assessment, while minimizing the operational impact on the client's personnel.

## RESULTS

This software giant represents a perfect example of how Coalfire skillfully analyzes compliance framework data for patterns and overlap to create time and cost efficiencies, while responding and scaling to growing customer needs. We integrate experts with the necessary skillsets to surpass customer expectations regardless of the framework or requirement. All assessments were completed on time, within budget, and with successful compliance results.

This client offers the most comprehensive set of certifications and attestations of any cloud service provider, and Coalfire has played, and continues to play, a critical role in helping it achieve this distinction

## About Coalfire

As cybersecurity risk management and compliance experts, Coalfire delivers cybersecurity advice, assessments, testing, and implementation support to IT and security departments, executives, and corporate directors of leading enterprises and public sector organizations. By addressing each organization's specific challenges, we're able to develop a long-term strategy that improves our clients' overall cyber risk profiles. Armed with our trusted insights, clients can get to market faster with the security to succeed. Coalfire has offices throughout the United States and Europe.

[Coalfire.com](http://Coalfire.com)

Copyright © 2014-2017 Coalfire Systems, Inc. All Rights Reserved. Coalfire is solely responsible for the contents of this document as of the date of publication. The contents of this document are subject to change at any time based on revisions to the applicable regulations and standards (HIPAA, PCI-DSS et.al). Consequently, any forward-looking statements are not predictions and are subject to change without notice. While Coalfire has endeavored to ensure that the information contained in this document has been obtained from reliable sources, there may be regulatory, compliance, or other reasons that prevent us from doing so. Consequently, Coalfire is not responsible for any errors or omissions, or for the results obtained from the use of this information. Coalfire reserves the right to revise any or all of this document to reflect an accurate representation of the content relative to the current technology landscape. In order to maintain contextual accuracy of this document, all references to this document must explicitly reference the entirety of the document inclusive of the title and publication date; neither party will publish a press release referring to the other party or excerpting highlights from the document without prior written approval of the other party. If you have questions with regard to any legal or compliance matters referenced herein you should consult legal counsel, your security advisor and/or your relevant standard authority.

**COALFIRE**