CLIENT CHALLENGE
With a growing need for information assurance (IA), the DoD’s largest service provider needed a partner that had extensive experience delivering IA solutions that supported a full spectrum of engineering, risk management, assessment, and compliance activities.

APPROACH
Coalfire’s program management approach allowed us to coordinate a smooth transition, minimizing government resources and intervention, with little to no degradation or interruption in service. We completed an aggressive 15-day transition to phase-in a large team of 36 cybersecurity professionals, and we’ve maintained full staffing via an intensive recruiting and screening process that allows quick certification and acceptance at the client organization.
RESULTS

Supported by our thorough implementation of automation and process efficiencies, the client experienced more than 100% growth in their customer mission (users increased from 7,500 to more than 20,000; approximately 125 accredited systems grew to more than 225; and 15,000 assets surged to nearly 50,000). We have also saved the government nearly $6M per year, while increasing our own level of support by 20% (increasing full-time employees from 36 to 43).

Using a phased approach over three months, we introduced technical and process efficiencies by transitioning our client from the Retina vulnerability management solution to the Assured Compliance Assessment Solution (ACAS) without interrupting risk and compliance management requirements. Along with the introduction of ACAS, we implemented new processes (for example, a “Top 10 Vulnerable Systems” weekly hit list, system administrator-focused Iraq and Afghanistan Veterans of America [IAVA] and Security Technical Implementation Guide [STIG] training, and an internally focused Command Cyber Readiness Inspection [CCRI] effort). These processes reduced system vulnerabilities by more than 95%.

Our staffing approach allowed us to incorporate Defense Information Systems Agency (DISA)-approved Reviewer Certification Program (RCP) personnel into the program, allowing our client to establish a fully authorized Command Cyber Readiness Inspection (CCRI) team. This team performs assessments of National Capital Region DoD agencies. The customer now has full control of the assessment process as well as a potential fee for service capability. The internal CCRI support enabled the organization to lower their CCRI score to “minimal” risk across the organization.

About Coalfire

As cybersecurity risk management and compliance experts, Coalfire delivers cybersecurity advice, assessments, testing, and implementation support to IT and security departments, executives, and corporate directors of leading enterprises and public sector organizations. By addressing each organization’s specific challenges, we’re able to develop a long-term strategy that improves our clients’ overall cyber risk profiles. Armed with our trusted insights, clients can get to market faster with the security to succeed. Coalfire has offices throughout the United States and Europe.

Coalfire.com